

Assessment of Innovation Form

| ID and Title of the Project | : Yolla | T2418 |
|-----------------------------|------------------|--|
| Team Member IDs: | 22102692 | 2, 22102498, 22102198, 22102144, 22101018 |
| Name of the Supervisor: | Mehme | et Sinan Sarioglu |
| | | |
| Below questions needs to | <u>be filled</u> | by the Innovation Expert |
| Considering the definition | | walter as Managhian of batton on many official |

Considering the definition of innovation as "creation of better or more effective products, systems, services, or technologies that have the potential to be accepted by markets, governments, and society", please assess the innovativeness of the design project with below questions.

1) The project and subject that is proposed and presented to you is:

| Criteria | Poor | Unsatisfactory | Satisfactory | Good | Outstanding |
|--|------|----------------|--------------|----------------|--------------------------|
| Technically feasible: | | | | | X |
| You see enough market demand: | | | | \ X | |
| Development planning is done well | | | | \overline{X} | |
| Enough research done for marketplace and competitors | | | | | $ \overline{\forall} $ |
| Delivers enough value or solves a real problem | | | | | $\overline{\mathcal{A}}$ |

2) What is the nature of the innovation you see in this project? Do you have any suggestion to improve converting the knowledge and idea of the subject more into benefit and value?

I see couple of innovations here:

- 1- Consolidation of shipment alternatives in single screen to help decion making
- 2- Tailored alternative generation for different users
- 3- Visibility and reporting for SMEs about their shipping costs and efficiency

How could it be improved:

1- System could provide ecofriendly alternatives with less carbon footprint.



2) Are there any unaddressed risks that team members need to consider during implementation?

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- 1- Data transmission and consolidation format differences
- 2- Dependency of official and unofficial integrations which might cause downtimes on external updates

3) Any suggestions while shaping go to market strategy?

- 1- Select at most 2 or 3 archetypes and shape the product based on their biggest pain points before
- the release to address product market fit risks.

 2- Addressing the data integration challanges by using scrappy methods like LLM enabled scraping rather than dealing with beurocracy of getting official integration from external dependent parties (shipping companies)

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Name: Mehmet Sinan Sarioglu

Date: 24 / 10 / 2024

Final Expert Score:....5.... (out of 5)

(1) Poor, (2) Unsatisfactory, (3) Satisfactory, (4) Good, (5) Outstanding